

**Junior Dealer Program**

The Junior Dealer program is an introductory level program designed to provide businesses with the opportunity to install The Basement Tuxedo. There are no sign up fees associated with the Junior Dealer Program however; the following will apply to anyone accepted into the program:

- There are no protected territories. There may be competitors in your area also allowed to sell The Basement Tuxedo, and if one should decide to purchase a dealership your territory can be sold at any time.
- There is a 15% (fifteen percent) surcharge on any material ordered from Advanced Basement Products. Access will be provided to our online ordering system.
- Leads will be provided by Advanced Basement Products at a charge of \$20 per lead. We want to help you sell The Basement Tuxedo and are happy to assist in a marketing effort but we must charge for the leads handed out.
- Every order is pre-paid with a credit card or cash. No order will be shipped before payment is received and has posted.

Junior dealers will be offered the same quality sales program for both owners and sales people. The cost of training is \$300/day per person. This training will give your sales team an unfair advantage to the competition through our proven sales process.

Advanced Basement Products will also make available sales samples, cases, brochures, and other material as listed on our website with a 15% surcharge.

All Junior Dealers are required to have an installation trainer on site for at least 3 days on their first job at the expense of the Junior Dealer. The installation trainer will be there to help with the first job and ensure our continued excellence in customer service and installation.

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Authorized Signature (Junior Dealer)

\_\_\_\_\_  
Date

\_\_\_\_\_  
Authorized Signature (Advanced Basement Products)

\_\_\_\_\_  
Date